

COURSE DESCRIPTIONS UPPER IOWA UNIVERSITY

BA 210-Management Principles

A look at modern management theory, including both functional and behavioral approaches to the administration of business enterprises.

BA 341-Corporate Financial Management

An exploration of the instruments, policies and institutions involved in financing the business firm; the administration of these funds; and the distribution of profits.

Prerequisite: BA 201

BA 390-Complex Organizations

An exploration of the structural and functional characteristics of formal organizations such as corporations, government agencies, schools, etc. Special attention will be given to such topics as: theories of management from Taylor to Theory Z; the relations between the internal structure of organizations and the different forms of social stratification throughout American society-i.e. class, racial, ethnic, and gender stratification systems; and the new forms of management strategy in the global economy.

NOTE: Same as SOC 390.

BA 411-Labor Relations and Negotiation

The basic principles of manpower use, wage structure, use of industrial psychology and collective bargaining, the union movement, human relations in industrial management, and modern labor laws and institutions. Successful completion of BA210 and BA 361 recommended.

BA 488-Economics of International Business

Understanding of the global economy and an awareness of the political, historical, and social environment in which international business operates. Successful completion of BA 210 recommended.

ID 498-Senior Project

A capstone project intended to integrate the general education learning outcomes with the learning outcomes in the major demonstrating baccalaureate level achievement.

Prerequisites: Senior status, with 15 or fewer credits remaining to be completed through Upper Iowa University.

MATH 220-Elementary Statistics

An introduction to the simpler problems of statistical inference; descriptive statistics, probability distributions, estimation of parameters and level of significance, regression and correlation. This course may not be completed for additional credit by students who have completed MATH 226.

PHY 100-General Physical Science

A survey course of astronomy, chemistry, geology, meteorology and physics intended for students not majoring in natural or physical sciences. Nonlaboratory.

PS 230-State and Local Government

A survey of the basic principles, organizations and functions of government on the state, county, municipal, township and district levels.

PSY 240-Conflict Resolution

An overview of conflict resolution and the mediation process as an alternative dispute resolution mechanism. Learning activities-conceptual and experiential in nature-are designed to promote an integration in the areas of problem solving behavior, skill development and personal awareness.

PSY 270-Human Sexuality

An introduction to the biological, psychological and social aspects of human sexuality. The course includes a study of sexuality in relation to the life cycle.

PSY 354-Counseling Techniques

A survey of basic counseling approaches, assumptions, techniques and counseling goals.

PSY 360-Abnormal Psychology

A survey of the major classifications of psychopathology, including conceptual approaches to the understanding of psychopathology, etiology and treatment.

CS/ SOC 333-Criminology

An analysis of various forms of crime, as well as various elements of the criminal justice system. The emphasis is on theories of crime and juvenile delinquency. Topics will include: street crime, organized crime, white-collar crime and the role of substance abuse in criminality and delinquency.

Prerequisite: SOC 110.

CJ/SOC 380- Corrections and Punishment

The history of corrections in American society, corrections and punishment in contemporary America, alternatives to institutional treatment.

Prerequisite: SOC 110.

